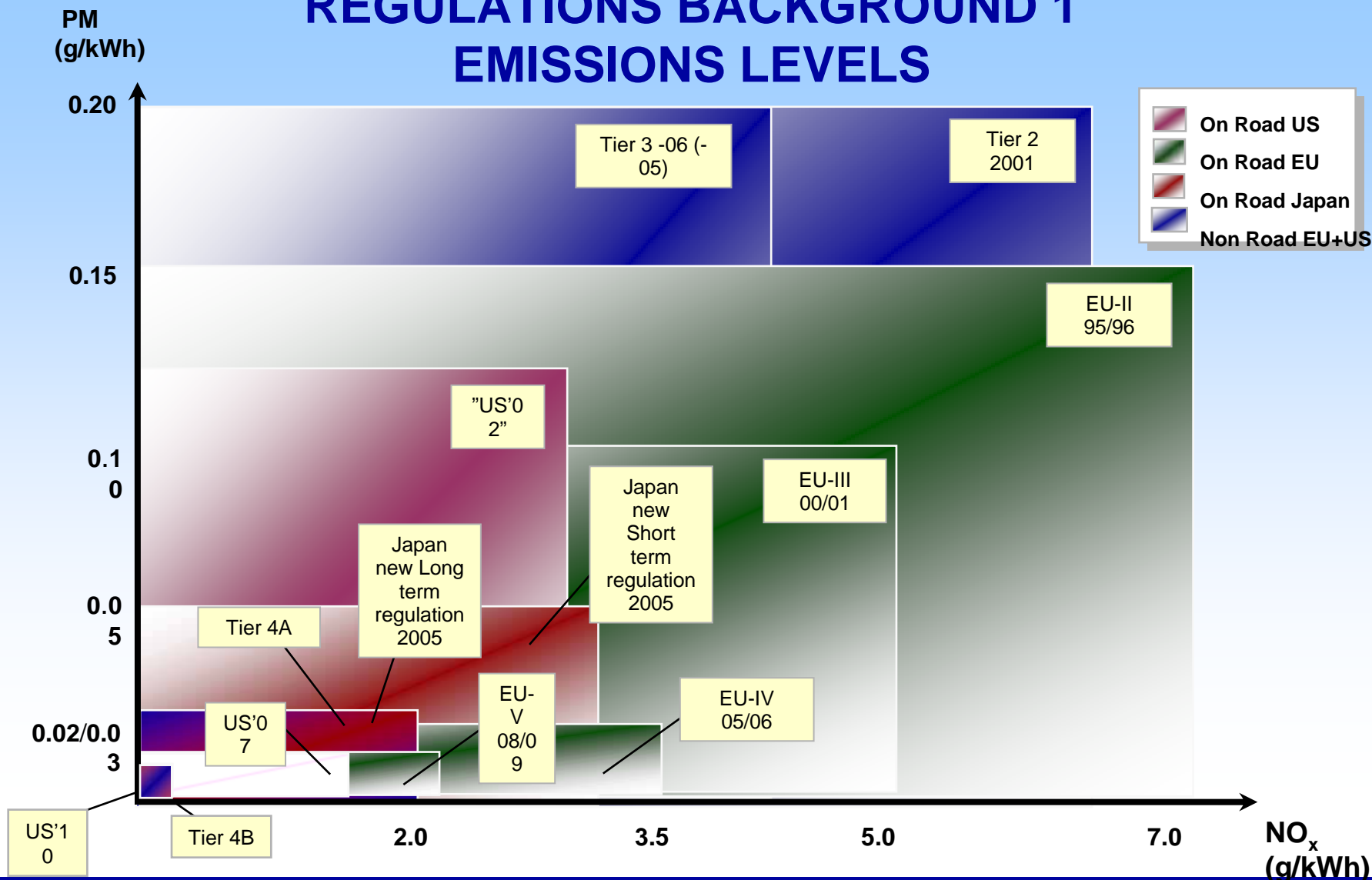


**A EUROPEAN PERSPECTIVE OF
EURO 5/U.S. 07 HEAVY-DUTY ENGINE
TECHNOLOGIES AND THEIR RELATED
CONSEQUENCES**

OUTLINE

- ❑ Regulations Background
 - ✓ Emissions Control Technologies
 - ❑ Selection
 - ❑ Comparison
 - ✓ UREA/AD BLUE in Europe
 - ✓ European Regulations vs SCR
 - ✓ Perspective

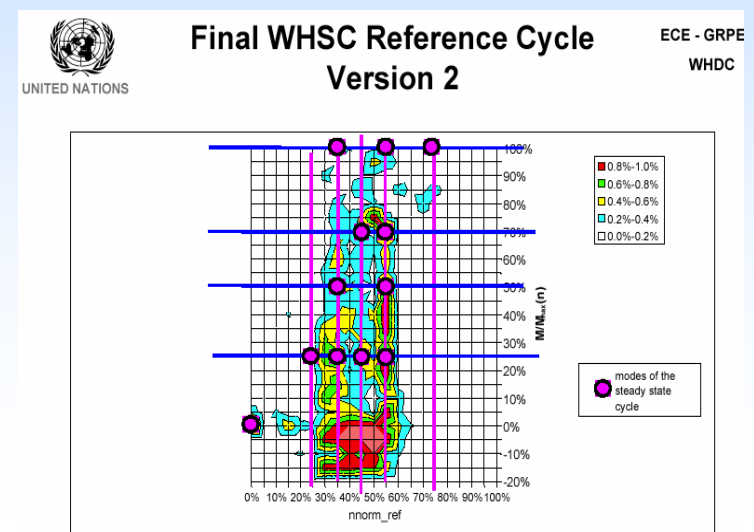
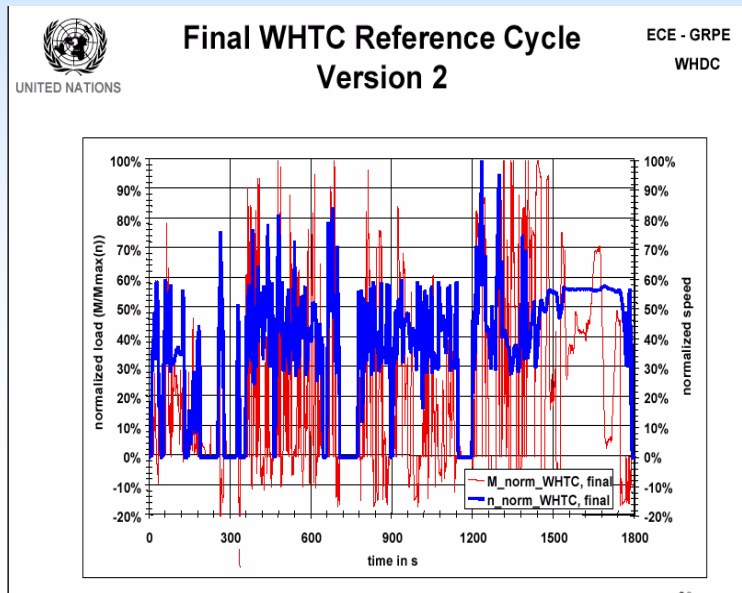
REGULATIONS BACKGROUND 1 EMISSIONS LEVELS



REGULATIONS BACKGROUND 2

EMISSIONS TESTS PROCEDURES 1

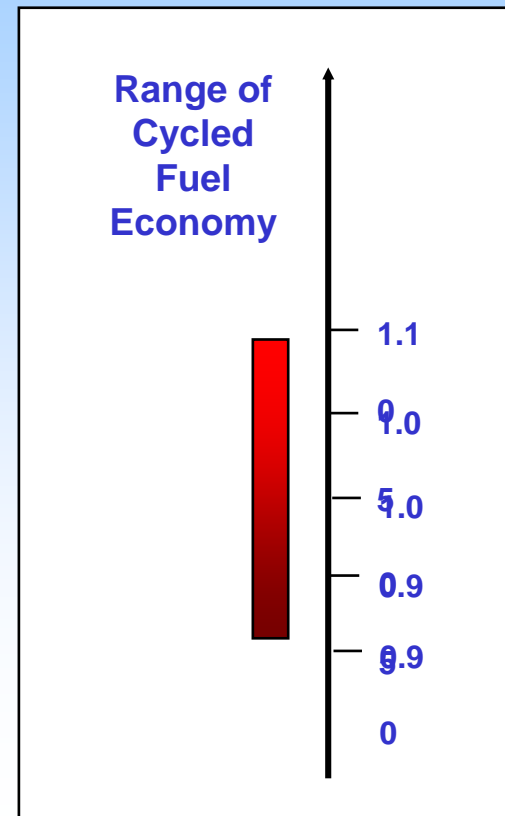
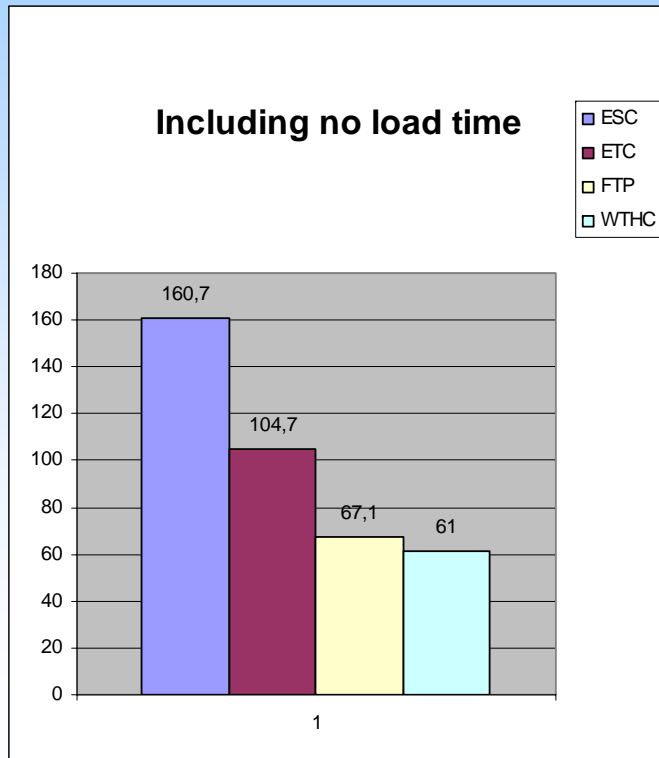
- ❑ Convergence, but a large panel of tests, Including steady state, transient cycles and NTE limits
- ❑ Lack of harmonization
- ❑ Attempt to harmonize



REGULATIONS BACKGROUND 3

EMISSIONS TESTS PROCEDURES 2

POWER and FUEL CONSUMPTION

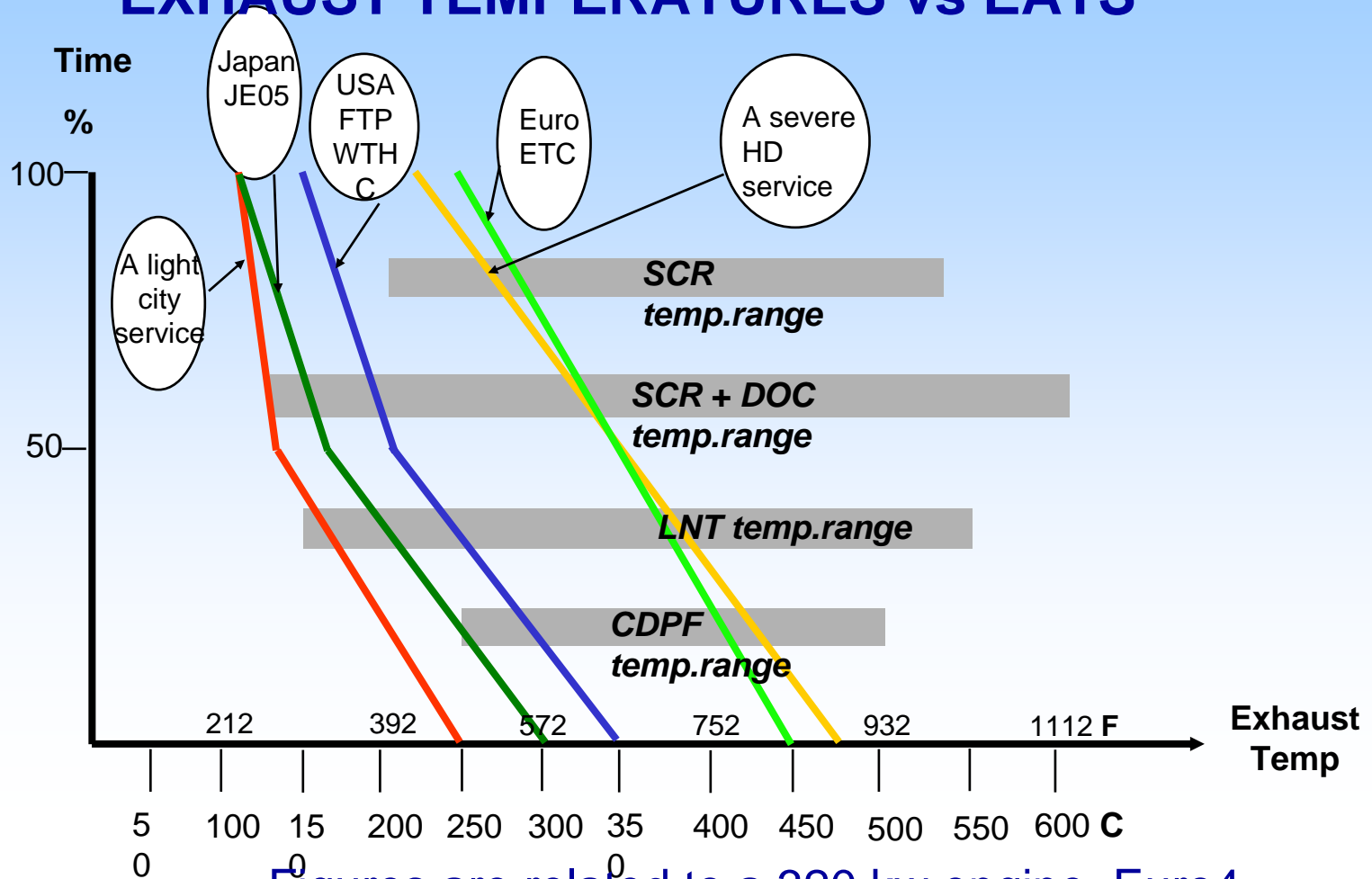


Figures are related to a 320 kw/429 hp - 2000 mN/1475 lb ft engine rating

REGULATIONS BACKGROUND 4

EMISSIONS TESTS PROCEDURES 3

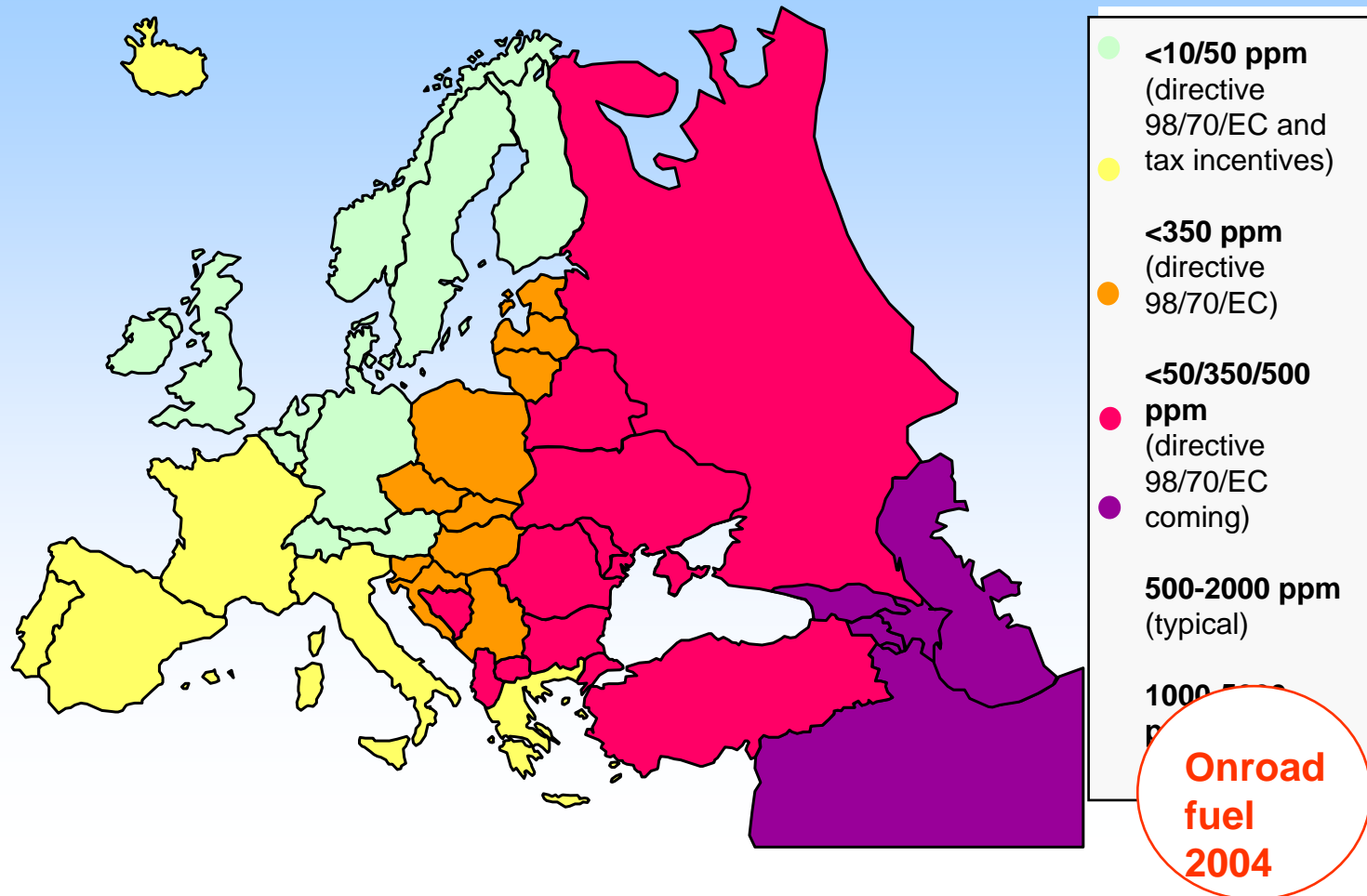
EXHAUST TEMPERATURES vs EATS



Figures are related to a 320 kw engine, Euro4

REGULATIONS BACKGROUND 5

FUEL SULFUR CONTENT 1



EMISSIONS CONTROL 1 SELECTION of TECHNOLOGIES 1 DILEMMA

Low NOx

Low Part

High Fuel Economy

Low Initial Cost

Low Maintenance Cost

High Durability

High Return on Investment

Regulations demand

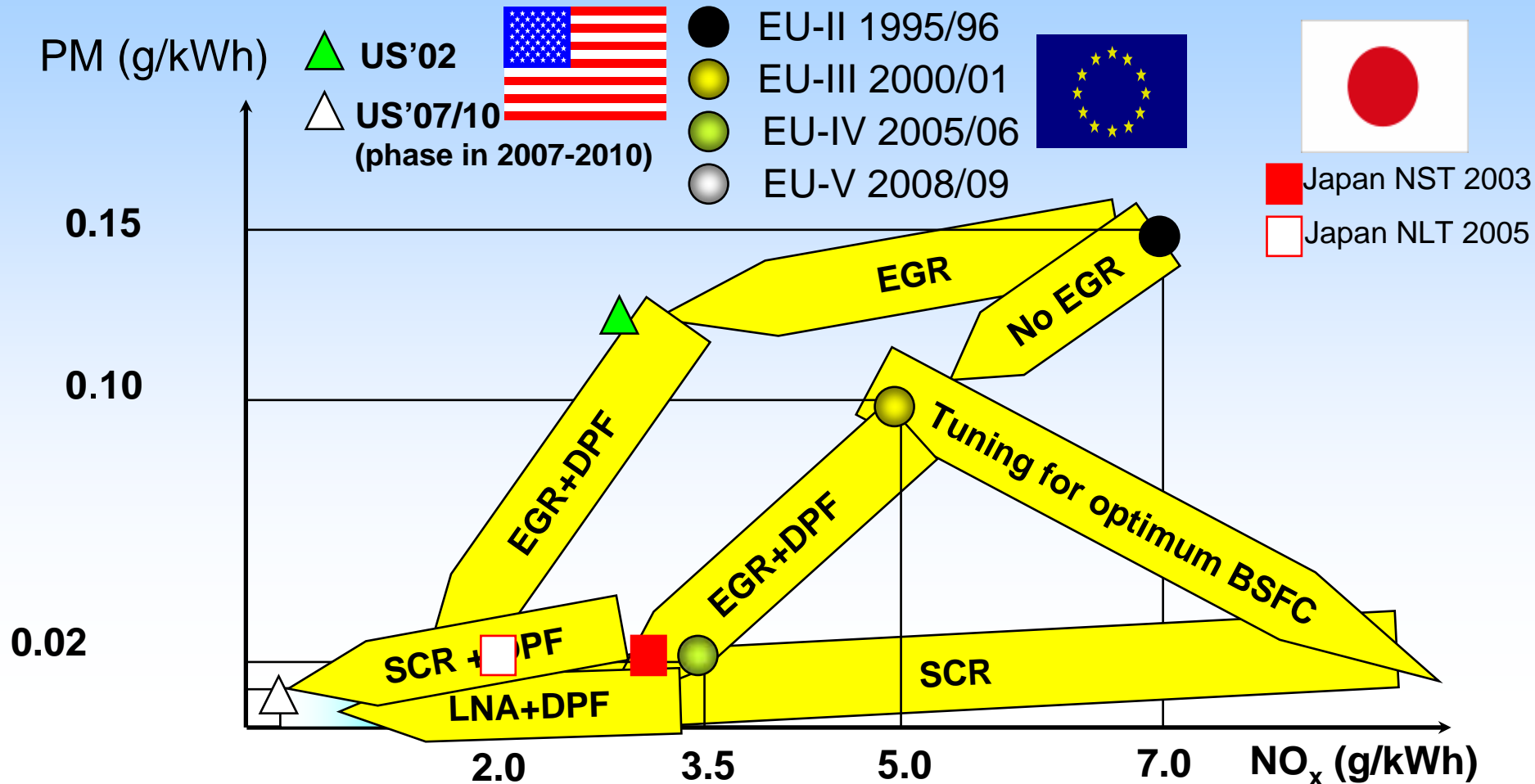
Customer demand

OEM demand

EMISSIONS CONTROL 2

SELECTION of TECHNOLOGIES 2

MAIN ROUTES



EMISSIONS CONTROL 3

SELECTION of TECHNOLOGIES 3

- ❑ The Volvo group has selected:
 - ✓ SCR to control NO_x in Europe
 - ✓ EGR to control NO_x in North America
 - ✓ DPF to control particulates on both sides of the Atlantic

EMISSIONS CONTROL 4 TECHNOLOGIES COMPARISON 1 ASSUMPTIONS

- ☐ Comparison, as fair as possible, is proposed:
 - ✓ Euro 5, for the time being (NOx 2 gr/kwh – Part 0.02 gr/kwh) is less severe than U.S. 7
 - ✓ A Euro 5+, similar to US 07, is defined for the sake of comparison
 - ✓ A 11-l engine, 410 bhp/306 kW rated, is selected as reference

EMISSIONS CONTROL 5 TECHNOLOGIES COMPARISON 2 OVERALL

EGR

SCR

Engine and Chassis Fuel Economy
Bmep
Heat Rejection and Chassis Cooling
Weight
Engine Durability
Global System Cost
Maintenance Cost
Service Cost
Development Cost

**Same
hardware
conditions**

EMISSIONS CONTROL 6 TECHNOLOGIES COMPARISON 3 SYSTEMS ECONOMICS

SCR EGR

| | | |
|-----------------------------|-------|-------|
| Base Engine Cost | 1.000 | 1.055 |
| NOx System Cost | 0.155 | 0.060 |
| NOx System Chassis Overcost | 0.009 | 0.015 |
| DPF System | 0.140 | 0.140 |
| DPF System Chassis Overcost | 0.007 | 0.007 |
| | 1.311 | 1.277 |

EMISSIONS CONTROL 7 TECHNOLOGIES COMPARISON 4 FUEL ECONOMY 1

**ESC comparison of US 07/E 5+ engine (410bhp/306 kW)
raw figures (UREA consumption excluded)**

SCR **0.94**

EGR **1.01**

EMISSIONS CONTROL 8 TECHNOLOGIES COMPARISON 5 FUEL ECONOMY 2

Net figures (UREA consumption included)

UREA prices assumed to be equal to :

100% of fuel one in North America

50% of fuel one in Europe

| | | | | | | |
|-------------------------------|-----|----|------|-----|----|------|
| Engine and Urea effect | SCR | EU | 0,97 | SCR | NA | 1,00 |
| | EGR | EU | 1,01 | EGR | NA | 1,01 |
| Chassis and cooling effect | SCR | EU | 0,97 | SCR | NA | 1,00 |
| | EGR | EU | 1,02 | EGR | NA | 1,02 |

EMISSIONS CONTROL 9 TECHNOLOGIES COMPARISON 6 CO 2 ASPECT

- ☐ 1 kg UREA needs 1 kg CO 2 to be PRODUCED
A 6 % UREA consumption is assumed.

on a steady-state cycle basis it comes a CO 2 rejection of :

SCR 628 gr/kwh

EGR 668 gr/kwh

EMISSIONS CONTROL 10 TECHNOLOGIES COMPARISON 7 ECONOMICS 1 ANNUAL OPERATING COST

Service : mix of intensive and economic N.A. HD long haul, medium severity

Costs : fuel and urea (\$ 2/US gal)

engine maintenance & service

chassis maintenance & service

ESTIMATION of a mean A.O.C INCREASE (vs 04) :

EGR \$ 500

SCR \$ 50

EMISSIONS CONTROL 11 TECHNOLOGIES COMPARISON 8 ECONOMICS 2 ANNUAL VALUE IMPACT for CUSTOMER

Service and Maintenance cost impact

Weight impact

Product Cost impact

Fuel cost

Residual Value impact

Project Development cost impact

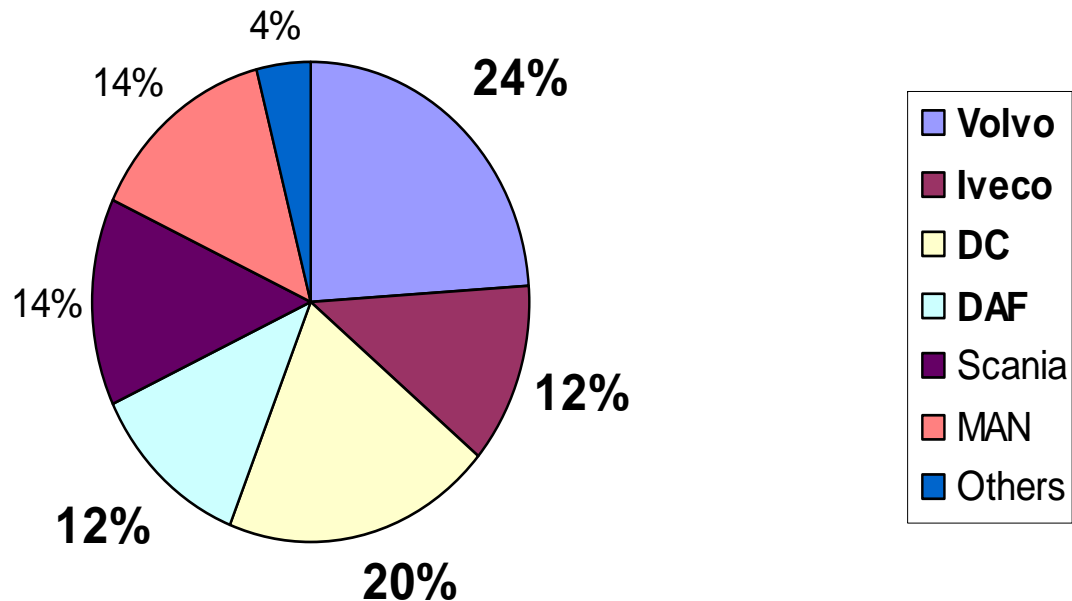
N.A., mix of economic & intensive H.D long haul, medium severity service

E ESTIMATION of a mean A.V.I., DETRIMENTAL (vs 04) by :

EGR \$ 2000

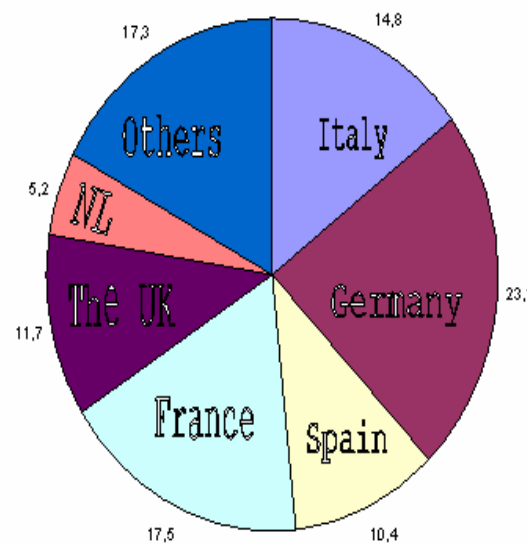
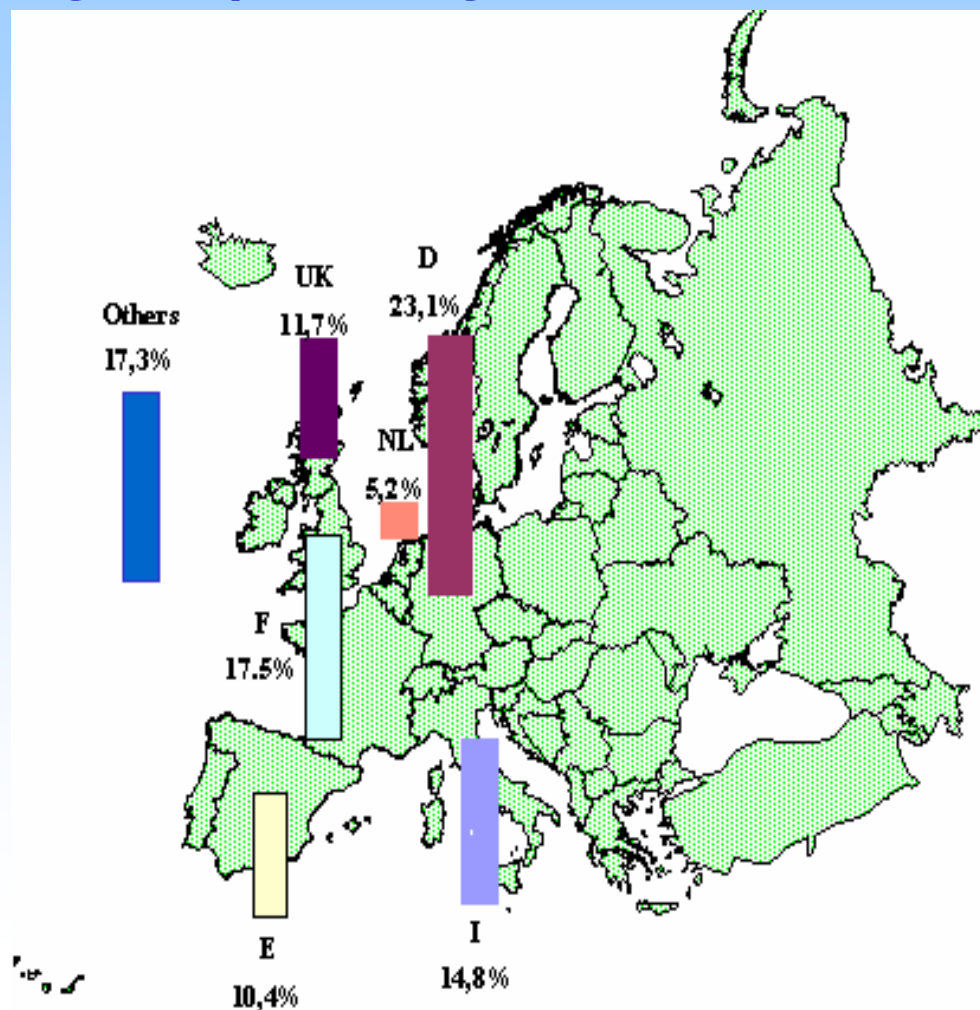
SCR \$ 1500

UREA/AD BLUE in EUROPE 1
UREA/AD BLUE DEMAND in WESTERN EUROPE 1
HD VEHICLES MARKET > 16 T vs SCR



UREA/AD BLUE in EUROPE 2

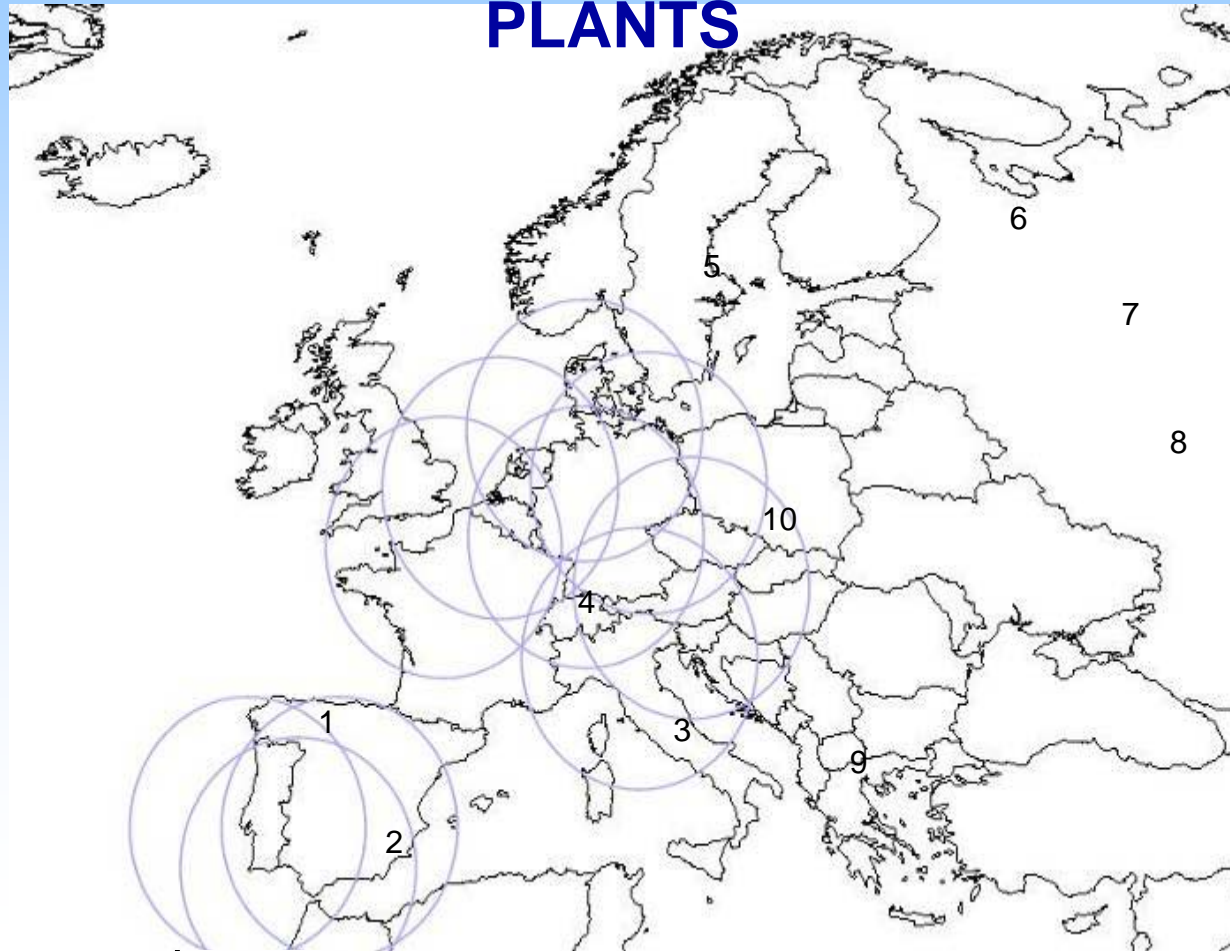
UREA/AD BLUE DEMAND in WESTERN EUROPE 2



2.5 MT in 2010

Source **ACEA**

UREA/AD BLUE in EUROPE 3 300 m/500 km DISTRIBUTION RADIUS for UREA PLANTS



integer

Source

UREA/AD BLUE in EUROPE 4 AD BLUE DISTRIBUTION 1

**DISTRIBUTION TECHNOLOGIES and STRATEGIES are DEFINED or
CLOSED to BE**

(indoor, outdoor conditions, cans, containers, pumps, nozzles,
bulk direct service to big fleets,...)

PRICING RANGE from 0,3 to 0,7 €/l

**STATIONS TWO AD BLUE FILLING STATIONS RUNNING in
Germany**

ONE to be OPENED SHORTLY in France

UREA/AD BLUE in EUROPE 5 AD BLUE DISTRIBUTION 2 FILLING STATION and HARDWARE



Open/Closed system at home filling depot



Spill free nozzle



EURO REGULATION vs SCR 1 RESPONSIBILITY of the MEMBERS STATE

In the recitals of the comitology directive,

The commission recalls the responsibility of the member states :

to perform road side spot-checks for enforcing the proper operation
of vehicles equipped with SCR

The commission requests the member states :

to ensure that urea will be available on a geographically
balanced basis

to make illegal to drive without urea or not to consume urea



EURO REGULATION vs SCR 2 ANTI TAMPERING 1 OVERALL

As from EURO 4, day 1, the following tampering scenarios must be detectable

- lack of reagent in the urea tank

- non appropriate reagent consumption

As from EURO 4 or at a later date must be also detected a

- wrong reagent quality or a lack of NOx reduction

As from EURO 4 or at a later date

- all the above will lead to a two-step power reduction



EURO REGULATION vs SCR 3 ANTI TAMPERING 2 LACK of UREA

The **level of urea** in the tank must be monitored.

The **level of urea** in the tank must be indicated to the driver.

A **lack of urea** in the tank shall lead to :

- light on the OBD-indicator

- activate an additional warning mode on the dash board

- activate a reduction scheme in the engine performance



EURO REGULATION vs SCR 5 ANTI TAMPERING 3 UREA CONSUMPTION

The following **parameters** must be **monitored** :

- The level of urea in the tank

- The activity of the dosing system

- The urea injection

The **urea consumption** must be **recorded**.

A **lack of urea consumption** is **diagnosed** in the case of a too high difference

(50%) with the average consumption of the previous days and leads to :



EURO REGULATION vs SCR 4 ANTI TAMPERING 4 UREA QUALITY

The **urea quality** must be **monitored** : a quality deviating from the one specified by the manufacturer must be considered as a failure by the OBD system, and shall lead to light on the OBD-indicator.
Alternatively **NOx reduction** could be **monitored**.



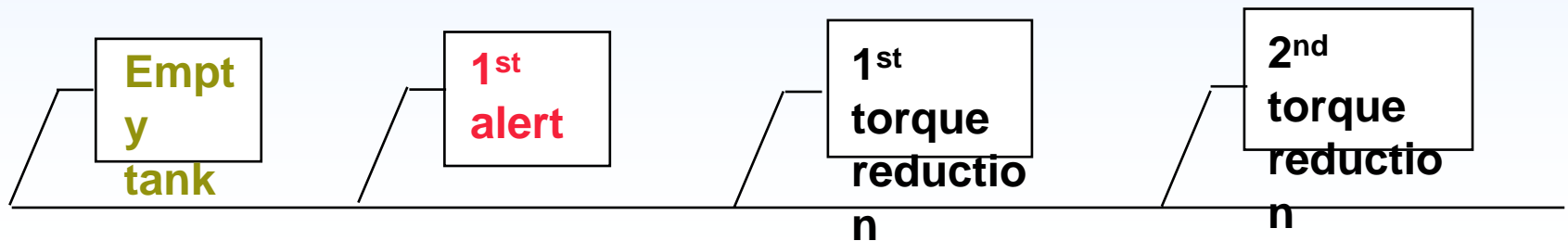
EURO REGULATION vs SCR 6 ANTI TAMPERING 5 REDUCTION of ENGINE TORQUE

2 steps reduction:

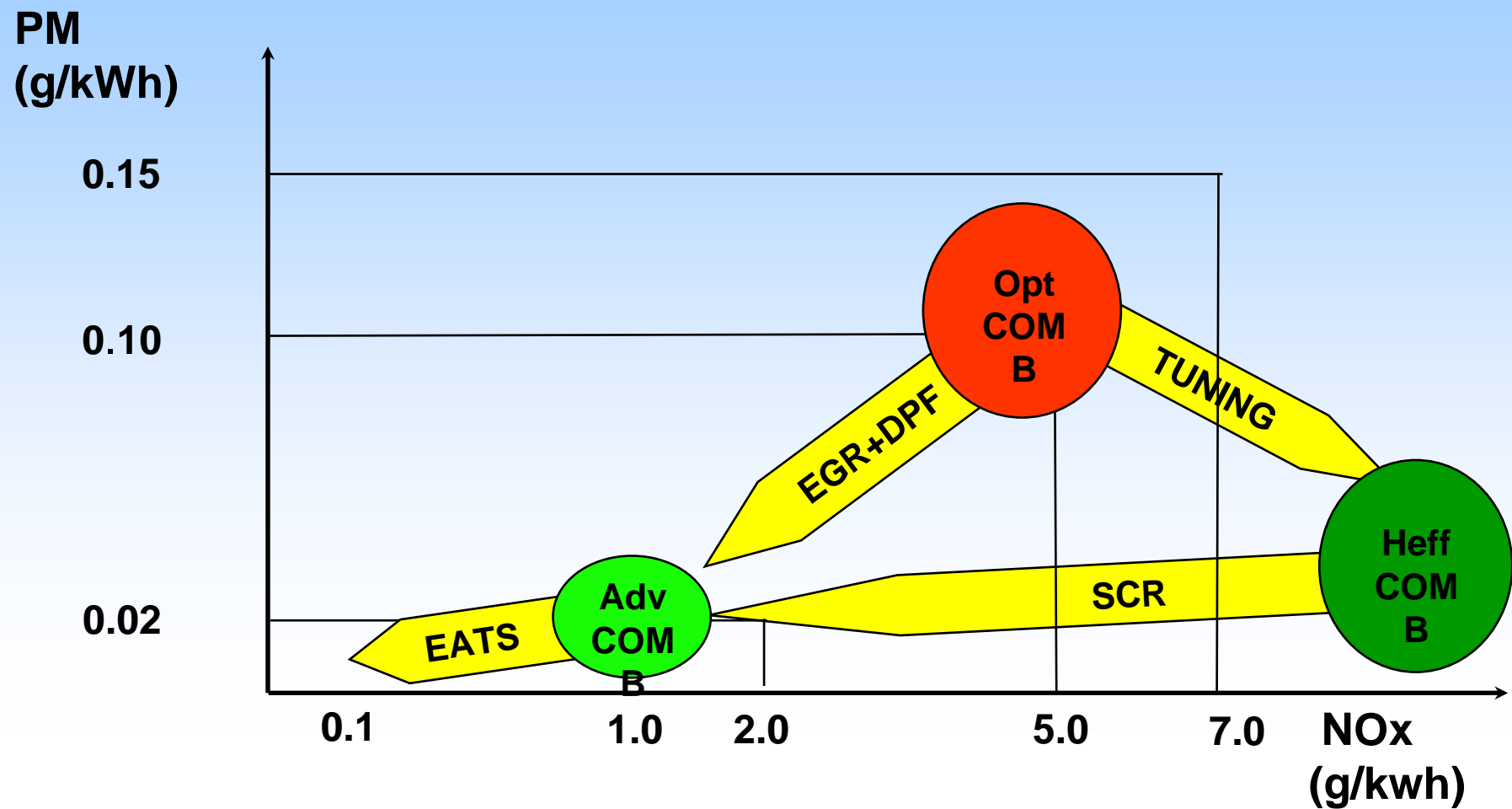
75% of the full load torque

60% of the full load torque

Torque reduction **procedure** to be considered for safety and environmental issues.



PERSPECTIVE 1 SIMPLIFIED ROUTES



PERSPECTIVE 2
KEY DRIVERS to the FUTURE

GLOBAL COST

PRODUCT, SERVICE, RELIABILITY/DURABILITY

SAVE OUR CUSTOMERS PROFITABILITY

by MANAGEMENT OF COMPLEXITY

FUEL ECONOMY and IN USE COST

SAVE DIESEL LOW CO 2 EMISSION POTENTIAL

REGULATIONS "AS USUAL"

BALANCE of CO 2/NO x EMISSIONS

**THANKS
FOR YOUR
ATTENTION**